

## Testimonials

"We had a very productive year, thanks to the training and team building intervention from your team (Lindam). We look forward to more trainings this year"

Nigel Whittaker, Managing Director, Songas Limited

"We would like to thank you for the tremendous orientation session that we had on Saturday. the team was highly inspired and the feedback was very positive, the testimonies you spoke of and the examples you gave helped a lot"

Zainab Mushi, Head of HR, CBA Bank

"This training has helped me to understand how to apply Emotional Intelligence in real life both at work and personal level, it has uplifted me as a leader and improved my interpersonal skills"

Participant, NBC Bank.



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# LINDAM TRAINING CALENDAR 2019

### LINDAM TRAINING CALENDAR

Code	Program Title	Objective & Content	Duration	Location	Target Audience	Fee TShs.	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec
LEADERSHIP & MANAGEMENT PROGRAMS																		
LM. 01	Leading with Emotional Intelligence	This program is designed to enhance self-awareness and enable leaders to use emotional intelligence to engage hearts and minds of their team and the entire organization to generate high productivity and better bottomline results for their businesses	2 days	DSM & Dodoma	CEO's, Senior Managament Team, Directors, Line Managers and Supervisors	500,000		21-22							0506			
LM. 02	Women in Leadership Program	To enable women in leadership positions to transform to outstanding leaders who will be able to strategically manage business operations through maximizing productive resources (people, finances, & phisical assets). It is also embedded with empowerment sessions where guest speakers would be invited to share their experiences and support the participants through coaching and mentoring sessions.	5 days	Arusha	Women Directors, Women Managers, Women Supervisors & Women Coordinators	1,500,000			11-15									
LM. 03	Customer Centric Leadership	This course is designed to enable leaders build a link between customer experience and value through highlighting their involvement in the overall performance of the business in relations to customer experience, customer service, customer satisfaction, loyalty and employee engagement.	1 day	DSM	Managers, Line Managers, Supervisors & Coordinators	200,000						14						
LM. 04	Management Skills Development	This course focuses on building capacity of new managers to develop critical soft skills, and maximize resources to increase productivity, effective management of the people side of business and build high performance teams across the business	2 days	DSM	Officers, Coordinators and Supervisors	400,000				12								
LM. 05	Performance Oriented Culture Change Program	This course is designed to harness people's power to appreciate current situation, dream together, design the organisation future and develop action plan for personal and organisational transformation.	2 days	DSM	Managers, Line Managers, Supervisors & Coordinators	400,000							18 -19					
LM. 06	Applied Emotional Intelligence	This course will enable the participants to gain insights of how their behaviours impact others either positively or negatively and acquire practical techniques to manage their own emotions and respond with emotional intelliegence to peers, superiors and customers, hence, increasing positivity and productivity of the workforce.	2 days	DSM, Arusha & Zanzibar	Professionals and managers (from private, not for profit and public sector), academia and civic and spiritual leaders	500,000							30-31			17-18		5-6
		FINA	NCE & RIS	SK MANAGE	EMENT PROGRAMS													
FRM.01	Finance for Non- Finance Managers	This course is designed to bridge the gap between the finance team and non-finance officers to enable effective and swift decision making process across the business	2 days	Dodoma	Non-Finance Managers & Executives	400,000						25-26						
FRM.02	Risk Management	This training focuses on building awareness in the areas of risk management by equipping the targeted audience with requisite skills to manage risk associated with business operations	2 days	DSM	Management & all staff	400,000					2-3							
FRM.03	Business Continuity Plan	This program highlights important aspects on risk management in relations to business continuity	1 day	DSM	Management, Board of Directors, Supervisors & Internal Auditors	200,000								23				
FRM.04	Advanced Excel Training	This course is designed to equip targeted audience with advanced skills in using Microsoft Excel.	3 days	DSM	Professionals	500,000											20-22	
		LIN	IDAM ACA	DEMY BRE	AKFAST SESSIONS													
LA. 01	Character Development	The session will expose the participants to key elements of character, such as values and habits and how they influence our actions, disposition and intentions to either create a positive or negative impact in how we interact with ourselves, other people, money and the world around us.	3 hours	lindam Academy	Professionals and managers (from private, not for profit and public sector), academia and civic and spiritual leaders	50,000				30								
LA. 02	Choosing your Career Path	This session will empower youth to find their true calling at an early stage in life and enable them to create a better future	4 hours	lindam Academy	Higher Education Students & Fresh Graduates	10,000					29							
LA. 03	Unleash and Discover your Talent	This session aims at building self Awareness to young adults in relation to discovering and developing their talents to win opportunities in the market	4 hours	lindam Academy	Young Adults	10,000									21			
LA. 04	Realities of Owning a Business	This session will focus on highlighting challenges and critical success factors associated with owning and managing a business	3 hours	lindam Academy	Young Business Owners & Entrepreneurs	20,000										29		
LA. 05	FX Markets Leadership Talk	This session will expose the business leaders to understanding how FX Markets work and how they can leverage on the available opportunities, identify and mitigate associated risks	3 hours	lindam Academy	Financial Managers & Executives	50,000			7									
KEY	Dar es Salaam (Lindam Academy)	Dodoma Arusha Zanzibar Fee quoted is per person 8 include travel and accommod			Note: 1. All rates are VAT inclusive 2. The training fee covers fa		ning mater	ials, certifi	cate of part	icipation, t	ea and m	eals.						

# **We Also Offer Tailored Training Programs**

- Modular Programs (3 to 12 months)
   Tailored Team Building
   Applied / Leading with Emotional Intelligence
   Financial Management & Entrepreneurship skills
   Coaching & Mentoring
   Rising to the Challenge of Management

### **Certified Lindam Assessment and Development Centre**

- We conduct Assessment for:
   Candidate Matching Profile
   Staff Individual Profile
- Managerial Fit Profile
- Strategic Workforce Planning
- Leadership and Management

- All rates are VAT inclusive
   The training fee covers facilitation, training materials, certificate of participation, tea and meals.
   Discounts will be provided: <3 participants 5% discount, <5 participants 8% discount, <10 participants 10% discount</li>

### **Lindam Academy Conference Facilities & Venue Hire**

# For More Information Contact:

- Full day Package @ Tshs. 50,000/Half day with lunch @ Tshs. 40,000/Half day without lunch @ Tshs. 25,000/-
- Full day Venue Hire Tshs. 920,000/-
- Half day Venue Hire Tshs. 690,000/-2-3 hours Venue Hire Tshs. 345,000/-

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